

# We designed our Channel Partner Program to help partners like you grow your business with FreeWave.

If your customers demand cutting-edge IIoT technologies, our Channel Partner Program is for you.

The three membership tiers are as follows:

- Master Reseller
- Premier Reseller
- Authorized Reseller

## Why partner with FreeWave?

Unmatched Industrial Edge Operations Expertise

inherent in the harshest environments.

Future-Ready Technology to Solve Operational Problems

Responsible and Knowledgeable Customer Support

operational impact.

If it's mission-critical, intelligent wireless, it's FreeWave.

### Program Benefits

Exclusive tiered pricing

Proposal-based marketing eligibility

Assigned FreeWave Account Team

FreeWave co-branded marketing collateral

Customer Case Study development

On-demand training access

Technical Support Support Line

Your Customers Problems, Solved.

to resolve their connectivity issues and help them capitalize on the opportunities of computing at the edge.

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